

## TalentSoft expands European leadership in Talent Management with Merger with People<sup>XS</sup>

**Paris (France), March 4<sup>th</sup>, 2014** – [TalentSoft](#), a leading European provider of SaaS-based Talent Management solutions, today announced that it has signed a definitive agreement to merge with People<sup>XS</sup>. Based in The Netherlands, People<sup>XS</sup> is a SaaS technology supplier that offers agile recruitment solutions.

This merger immediately creates the European leader in the SaaS-based Talent Management market with 250 employees, 100 developers, more than 600 customers, and an integrated solution for recruiting, competency management, performance management and learning.

TalentSoft's merger with People<sup>XS</sup> significantly increases its ability to serve customers Europe-wide with the immediate addition of subsidiaries in Denmark, Switzerland and The Netherlands. TalentSoft now has a direct sales or services presence in ten countries.

**This merger emphasizes both People<sup>XS</sup> and TalentSoft's commitment to serving customers on a global scale and gives birth to a pure player alternative with more innovation and flexibility.**

*"We have been impressed by the capabilities of the People<sup>XS</sup> team to develop significant market presence in the very competitive SaaS recruiting solutions market" said Jean-Stéphane Arcis, CEO of TalentSoft, "With our track record in Talent Management, and People<sup>XS</sup> experienced team, we will continue to leverage our knowledge of European complexity to deliver Talent Management best practices to decentralized global organizations."*

*"People<sup>XS</sup> and TalentSoft teams share the same passion for Talent Management, the same commitment to customer success and the same innovation-focused company culture" said Frank Oddens, CEO of People<sup>XS</sup>. "Joining Talentsoft is a fantastic opportunity for our teams to offer a fresh, innovative, alternative to the heavier and costlier solutions offered in the market."*

*"The merger with People<sup>XS</sup> accelerates TalentSoft's growth towards critical mass and pan-European presence" says Bo Lykkegaard, Research Director, European Enterprise Applications at IDC, the premier global market intelligence firm. "This deal will strengthen TalentSoft's position as a major player in the European Talent Management market, as rated in IDC's recent European Integrated Talent Management MarketScape, and will boost TalentSoft's ability to win new multinational customers headquartered in Benelux, Scandinavia, Germany, Switzerland as well as France."*

### Key facts and figures TalentSoft

- 35% growth in 2013
- 17.5 million euros in equity investment in the last six months from Highland Capital Partners Europe, Seventure, Bpifrance and Alto Invest
- Ranked 3<sup>rd</sup> fastest growing software company in Europe by Deloitte Technology EMEA Fast 500
- Expected revenues for 2014: €25 millions
- 250 employees – 600+ customers
- Offices in 10 countries: Belgium, Denmark, France, Germany, Sweden, Switzerland, The Netherlands, United-Kingdom, Singapore, United-States (Atlanta)

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### **About TalentSoft**

*TalentSoft is Europe's leading player in SaaS-based Integrated Talent Management. More than three million users are connected to TalentSoft in over 100 countries.*

*Agile and flexible, the TalentSoft software suite transforms the experience of HR processes and branding by displaying in-context talent management forms, content and portals.*

*In 2013 TalentSoft was ranked the third fastest growing software company in Europe by Deloitte Technology EMEA fast 500. TalentSoft is the first Talent Management solution optimised for the Cloud on a global level thanks to its strategic partnership with Microsoft (Windows Azure).*

*Numerous multinationals have chosen TalentSoft, including: Accor, Air France, Bata, Bolloré, Bouygues, Bull, Canal+, Clarins, Dassault, EADS, ERAM, Euromaster, European Commission, Galeries Lafayette, Geneva Airport, Ingenico, La Poste, Limagrain, Mazars, Pernod Ricard, Randstad, Safran, SFR, Total, Toys'R'Us, Vinci and Zodiac Aerospace.*

For more information on TalentSoft visit [www.talentsoft.com](http://www.talentsoft.com)

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### **About People<sup>XS</sup>**

*Founded in 1999, People<sup>XS</sup> is a provider of innovative and adaptable SaaS solutions in recruitment. Headquartered in The Netherlands, People<sup>XS</sup> has offices in Denmark and Switzerland. More than 200 clients in 53 countries are connected to People<sup>XS</sup>, including many well-known global brands such as Applied Micro Electronics, DB Shenker, Driscoll's of Europe, Estee Lauder Cosmetics, GDF-Suez, Hay Group, Mexx, Phonehouse, Randstad, Ricoh, Securitas, Syngenta, Swarovski and Total Netherlands.*

*In 2013 People<sup>XS</sup> was ranked as one of the fastest growing software companies in Europe – receiving recognition in the Deloitte Technology EMEA Fast 500 and the Benelux Fast 50.*

For more information on People<sup>XS</sup> visit [www.peoplexs.com](http://www.peoplexs.com)

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### **Consultants**

#### **TalentSoft**

**Financial advisory services:** Bruno Deutsch Corporate Finance, Bruno Deutsch

**Financial auditor:** Deloitte, Laurent Halfon, Benjamin Haziza

**Legal services:** Cabinet Valluet Achache, Nicolas Valluet – AKD, Carlos Pita Cao, Marie Laure de Jong

#### **People<sup>XS</sup>**

**Financial advisory services:** KPMG, Wouter Van de Bunt, Simon Kielman, Julie Koegenboeg

**Legal services:** Lexence, Michiel van Schooten, Femke Prins – Fidal, Franck Bernauer, Benoit Roucher

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