

## TalentSoft exceeds its goals for growth in the 1<sup>st</sup> half of 2012

The French software vendor has recorded growth of 45% in its business activity since the start of the year. By exceeding its own predictions, TalentSoft has confirmed its leadership in the European Talent Management space and strengthened the #1 position in France's SaaS HR software provider.

### New contracts and promising future prospects

In just a few months, TalentSoft has won **more than 30 new clients in France and abroad**, including Primagaz, SNCF Voyages, Casden, Onet, Docapost, Pixmania and Foncia in France, and also Griesson (Germany), Camus (China), ECA (Switzerland), Mazars (Africa, Switzerland and Italy) and Sir Robert McAlpine (United Kingdom). Thanks to its modular and flexible solution, the company has received **many contract renewals** and extensions to its software suite from clients such as PagesJaunes and the La Poste group, representing deployments of several hundreds of thousands of users.

**TalentSoft is successfully continuing work on its international projects, rolling out solutions for clients all around the world:** 42 countries for Ingenico, 30 countries for Arkadin and numerous international deployments with Bull, Clarins and Elixir following successful implementations in France.

**TalentSoft entered the Truffle 100, the annual French software industry rankings, making its debut in 1<sup>st</sup> place for talent management software vendors** and 3<sup>rd</sup> place for SaaS-type software vendors. This recognition is now complemented by a nomination **for entry into the Top 25 of most promising companies, announced in May by Tech Tour France & Benelux 2012** and an award for **"Best Cloud Solution 2012"** at the EuroCloud France Trophies.

*"We are delighted to receive these new honours. We strive to be worthy recipients of each of these marks of recognition. Serving several million users thanks to the confidence our clients have placed in us, we are now looking to build further with large-scale projects, both in France and worldwide,"* commented **Jean-Stéphane Arcis, CEO of TalentSoft.**

### Ingenico: a project successfully rolled out internationally

A world leader in payment solutions, Ingenico is responsible for more than 17 million terminals installed in 125 countries. In 2011, the group chose TalentSoft to optimise its internal Talent Management processes worldwide.

With its international and multilingual solution (17 languages) covering the group's entire operational HR requirements (appraisals, performance, Workforce and Competency Planning, people reviews and compensation), TalentSoft stood out among the competition. With its flexible options for integration into the HR SAP system, the French software vendor represented the perfect solution for improving information sharing, strengthening relationships between managers and employees, and offering decision-making tools for managing HR practices within the company.

**Following its French rollout, the project was expanded to the international level across 42 countries. Fully customisable to suit specific local requirements, TalentSoft has once again demonstrated the adaptability of its solution to the worldwide stage.**

*"Our key goal was to harmonise the HR processes for each of the group's organisations across the various*

countries in which we operate. That's why we chose the integrated solution offered by TalentSoft to accompany SAP, letting us manage annual reviews, staff and salary reviews, competency management and online profiles. Having implemented this solution internationally, we were given positive feedback and observed the successful user takeup of the new tool in all countries. At present, we are experiencing more than 90% participation from managers and employees for online profiles and appraisals," concludes **Mathieu Gagnard, HR Director of the Ingenico group.**

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### **About TalentSoft**

TalentSoft is Europe's leading player in SaaS-based Integrated Talent and Competencies Management. TalentSoft has more than 100 employees and 300 certified consultants around the world. Over 2 million users are connected to TalentSoft in 100 different countries.

The TalentSoft software suite is collaborative and integrated, delivering the perfect balance between new talent acquisition, performance management and job and competency planning. It dynamises companies' human capital and revolutionises HR processes and decisionmaking.

TalentSoft was voted Best Cloud Offering 2012 by EuroCloud. It is the leading Talent Management solution optimised for the cloud worldwide, thanks to its strategic partnerships with Microsoft, Bull and IBM.

Many multinationals have chosen TalentSoft: Accor, Aéroports de Paris, Air France, Arkadin, Bata, Bolloré, Bouygues, Bull, Canal +, Clarins, Crédit Mutuel, Elixor, ERAM, Française des Jeux, Galeries Lafayette, Ingenico, La Poste, Limagrain, Michelin, the Louvre Museum, Randstad, Sage, Seb, SFR, TF1, Total, Toys'R'Us, Vinci.

For more information about TalentSoft: [www.talentsoft.com](http://www.talentsoft.com)

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