

## TalentSoft anticipates 40% growth in turnover for 2012

TalentSoft is about to celebrate its fifth birthday. With record-breaking speed, the French software publisher has climbed the rankings to take the top spot in Europe for SaaS-based Integrated Competency and Talent Management - an unparalleled achievement in the business software sector.

### Accelerated international growth

With the acquisition of Rflex – a leader in e-recruitment and mobility – TalentSoft now stands among **the top SaaS software publishers in Europe and is a leading provider of Human Capital Management software. The company has a consolidated turnover of more than 10 million euros**, and has achieved a critical mass able to support its ambitious international development strategy. Across 100 countries and 17 different languages, more than 2 million users and 10 million candidates now use this solution.

Another key fact: TalentSoft's rate of growth is increasing. **In the last 2 months, 15 new companies have chosen the European leader to manage their talent**, including Bull, Le Meurice-Plaza, the Louvre museum, Daher and Sir Robert McAlpine. Buoyed by these strong results, TalentSoft **has set its sights high, anticipating a 40% increase in its turnover for 2012.**

*"Our market growth confirms that our strategic direction is the right one, and demonstrates the confidence our clients have in us. Through our constant innovation in competency management and SaaS optimisation, we hope to take our international growth to the next level. Our goal: to dynamise our clients' human capital by supporting them worldwide."*, explained **Jean-Stéphane Arcis, CEO of TalentSoft and Frédéric Lapras, TalentSoft's Director of Client Operations, in a joint statement.**

### Unique depth of functionality

With Rflex, TalentSoft **has brought on board the market's benchmark recruitment management solution**, and is now the obvious partner for multinationals looking to cover their **entire talent management cycle.**

**This e-recruitment solution was voted "Best online job application management system"** in PotentialPark's Apollo 2012 rankings, following an audit of 220 career website applications. The key distinguishing factors were the unique experience for "online" candidates and the in-depth integration with the LinkedIn and Viadeo professional networks.

HR departments benefit from total traceability of their recruitment processes, the dynamisation of their employer brands through the social 2.0 approach, and management of their internal and external recruitment in step with the company's strategic imperatives. TalentSoft's new recruitment module is fully integrated, connected to social networks and extremely flexible in its management of candidate portals. It offers a full set of features for multi-publishing offers on job boards, onboarding, co-option, accessibility (Accessiweb) and access to the major CV websites.

"The marriage between TalentSoft and Rflex is good news for the Elior group, which was already using both solutions: managing internal and external applications with Rflex, and handling assessment interviews, talent reviews and compensation campaigns in Europe with TalentSoft. With the integration of the TalentSoft and Rflex features into a single unified solution, Elior will benefit from the strengths of both to optimise the management of its external recruitments and the mobility of its internal talents," maintains **Mireille Bou Antoun**, HR Development Director at Elior.

## Constant innovation

TalentSoft's unique positioning in the talent management software market has been key to its success:

**TalentSoft places human development at the heart of the corporate HR policy.** Its software suite delivers the perfect balance between performance management and job/skills planning, contributing to ongoing employability.

**TalentSoft is the HR innovation leader:** its solution incorporates best practices from social networks, supporting the talent management process. TalentSoft offers a unique, easy-to-use gateway with "social" features designed to involve employees in managing their careers.

TalentSoft will unveil its **TS Spring '12** version in March 2012, featuring **a new look, created in response to the needs of its clients and inspired by social best practices.**

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### About TalentSoft

*A prime mover in its marketplace, TalentSoft is the European leader in SaaS-based Integrated Competency and Talent Management. Following its 2011 acquisition of Rflex, the French No.1 in e-recruitment, TalentSoft now comprises more than 100 employees and 300 certified consultants worldwide. Over 2 million users and 10 million candidates are connected to TalentSoft in over 100 countries.*

*The TalentSoft software suite is collaborative and integrated, delivering the perfect balance between new talent acquisition, performance management and job/skills planning. It dynamises companies' human capital and revolutionises HR processes and decisionmaking. TalentSoft is the leading Talent Management solution optimised for the Cloud worldwide, thanks to its strategic partnerships with Microsoft, Bull and IBM.*

*Many multinationals have chosen TalentSoft: Accor, Aéroports de Paris, Air France, Arkadin, Bata, Bolloré, Bouygues Immobilier, Bull, Canal +, Crédit Mutuel, EDF, Elior, ERAM, Euromaster, Française des Jeux, Galeries Lafayette, Ingenico, Le Meurice-Plaza, Limagrain, Michelin, the Louvre Museum, Randstad, Sage, Seb, SFR, TF1, Total, Toys'R'Us, Vinci.*

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