

TalentSoft announces that it has raised 3 million Euros in capital to strengthen its European position

Paris, 13 January 2011 - **TalentSoft**, the leader in SaaS-based Integrated Talent Management, announced that it has raised 3 million Euros in capital from Seventure Partners (a subsidiary of Natixis Private Equity) and the Alto Invest Company. This raised capital, achieved with the help of Chausson Finance, marks the company's strong growth. The financing will help TalentSoft deploy its expertise abroad.

A third round of financing - an indicator of growth

In a Talent Management market that shows average growth of 20% per year, **TalentSoft reinforces its position as a market leader by tripling its activity from 2009 - 2010**. In addition to a huge increase in orders from 1.5 to **4.5 million Euros**, TalentSoft acquired **25 new clients in 2010**. Motivated by the common goals of consolidating and developing human capital, big groups such as Bolloré, Elior and Crédit Mutuel have chosen TalentSoft. This display of confidence, as well as several HRD testimonials provided during the year, have largely contributed to Seventure's decision to invest - the company is contributing capital for the 3rd time since 2008 - and helped to attract Alto as a new investor.

"We are thrilled to continue supporting TalentSoft, which has already proven its ability to become the European leader in SaaS-based Talent Management", stated **Marion Aubry, Partner at Seventure Partners**. *"Through our investment, we now wish to contribute to TalentSoft's long-term growth and help develop its international presence",* added **Alto Invest's** Olivier Tanneveau.

A goal: to become the key player in European talent management

TalentSoft is **internationally recognised by the most respected analysts** in the IT sector. **Its innovative solution** is deployed for **300 000 employees in over 30 countries**. This represents **over a million people reviews performed each year** using TalentSoft. Mentioned four times by **GARTNER** in 2010 as a "key player in performance and talent management", TalentSoft also ranked in the "winners" category of the Internet software and services market according to a study carried out by **PAC** (Pierre Audoin Consultants) in 2010 for the **European Commission**.

Today, TalentSoft wants to further invest in the European market by building on its existing network of subsidiaries in United Kingdom, Spain and Germany, while continuing to support its current international clients. By strengthening its presence abroad, **TalentSoft also hopes to reinforce its worldwide network of Certified partners**, who provide implementation, assistance and training support for the TalentSoft solution.

"Today, our partners programme represents a solid base for our development strategy and our success on the Talent Management market. Now armed with fresh financial resources, a solution that

is unique on the market, and a large pool of satisfied HRDs, TalentSoft is striving to achieve the position of European leader. We currently foresee doubling our activity for 2011", concludes **Jean-Stéphane Arcis, CEO of TalentSoft.**

About TalentSoft:

TalentSoft is the leader in SaaS-based Integrated Talent Management software. TalentSoft's unique positioning combines performance management with job and competency planning to Sustainably Develop the Human Capital of companies. The integrated TalentSoft software suite ensures a complete cycle of Talent Management by consolidating performance reviews, People Reviews and job/competency frameworks. The goal is to increase HR productivity by managing the follow-up of training, succession, mobility, recruitment and compensation plans.

TalentSoft establishes a new HR 2.0 standard thanks to its ergonomics and the flexibility of its processes; this standard provides seamless cooperation between HR, managers and employees. By taking advantage of our best practices in SaaS mode, companies of all sizes and in all sectors have implemented TalentSoft over an average of three-months. These companies include: Aéroports de Paris, Banques Populaires, Bolloré, Clarins, Crédit Mutuel, Elior, Euromaster, Française des Jeux and Sage. Hundreds of thousands of employees in over thirty countries connect to TalentSoft every day.

For more information about TalentSoft: www.talentsoft.com

For more information, discover [the book written by Alexandre Pachulski](#), TalentSoft Director of Products: "La gestion des talents dans l'entreprise – Manuel à l'usage des responsables RH et managers".

About Seventure Partners:

Since 1997, Seventure Partners has been an active partner of high-growth companies. It has been investing in developing French and European companies in innovative sectors, and particularly the Information Technology & Communication and Life Sciences sectors. Seventure Partners manages approximately 500 million Euros, making it one of Europe's key venture capital players.

Seventure Partners is a subsidiary of Natixis Private Equity, a leading European Venture Capital Group.

For more information about Seventure Partners: <http://www.seventure.fr/en/index/>

About Alto Invest:

ALTO INVEST is a portfolio management company certified by the French Financial Markets Authority (AMF). ALTO INVEST specialises in investing in small- and medium-sized enterprises. It offers a range of AMF-certified mutual funds that target institutional and private investors. ALTO INVEST manages over 300 million Euros invested in innovation mutual funds, venture capital funds and local investment funds covering nearly 90 companies with a cumulative 3 billion Euros in turnover and 17,000 employees. In 2009, ALTO INVEST's two highest performing funds had outstanding returns (FCPI Alto Innovation: +51.9% and FCPR Microcaps Alto: +49.4%).

For more information about Alto Invest: www.altoinvest.fr

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