

## **Talentsoft Strives to Conquer the International Market With New Aspirations for 2016**

*Talentsoft, drawing more than 600 participants at its annual conference, has revealed its development strategy 2016-2017 which includes steady growth, accelerated international expansion, expanded R&D teams, new partnerships and product innovation.*

Paris, 2 June 2016 – Talentsoft, the European leader in cloud-based talent management, has unveiled its international expansion plans and accelerated development strategy during its annual user conference. Nine months after closing a 25 million euro investment round led by Goldman Sachs, Talentsoft is picking up considerable momentum, strengthening its place as the European leader in talent management and setting new goals for the coming months. The company's development has also been fuelled by pivotal partnerships with Microsoft and Le Lab RH, enabling further HR innovation.

### **Talentsoft reveals international development strategy**

Talentsoft outlined its aspirations for the coming months in the presence of more than 600 participants attending its annual user conference, dedicated to the "employee experience." Talentsoft has promised greater presence across the globe for its clients and this year nearly 50 of the largest European companies joined the Talentsoft community this year. These include the likes of ELTEL Networks Infranet AB, Eiffage Energie, ETAM, Fives, FlixBus GmbH, Groupe France Télévisions, Geoxia, ISS Schweiz AG and Swiss AviationTraining Ltd. Talentsoft has demonstrated a steady, yearly growth of over 30%, with an estimated turnover of more than 40 million euros in 2016.

Talentsoft's Customer Success team has also increased in size to help the international deployment of its clients. The team guarantees 24/7 functional and technical support. Bunker Holding, Clarins, Crédit Agricole, DB Schenker, Elior, Geodis, Max Mara and VINCI have all placed their trust in Talentsoft for their international deployments.

*"Nine months after Goldman Sachs's investment in Talentsoft, we are delighted to announce our development plan, in line with our priorities. We've recruited 100 new employees since the beginning of the year and by the end of 2016, we will reach the 500 employee benchmark. With 150 developers, Talentsoft boasts the largest R&D team dedicated to HR cloud in Europe,"* remarked Jean-Stéphane Arcis, CEO of Talentsoft.

*"We are proud to announce that by the end of the year, we will stand at 1,000 clients and 6 million users strong. Talentsoft's teams will be present in 15 countries around the globe (Europe, Asia, North Africa, and the Americas) to provide its clients with more advanced support. At the same time, the Talentsoft community continues to grow in France and abroad. Large European groups such as DB Schenker and Bunker Holding have recently joined our community, securing our position as the European leader in talent management,"* added Jean-Stéphane Arcis.

## An open approach with key partners

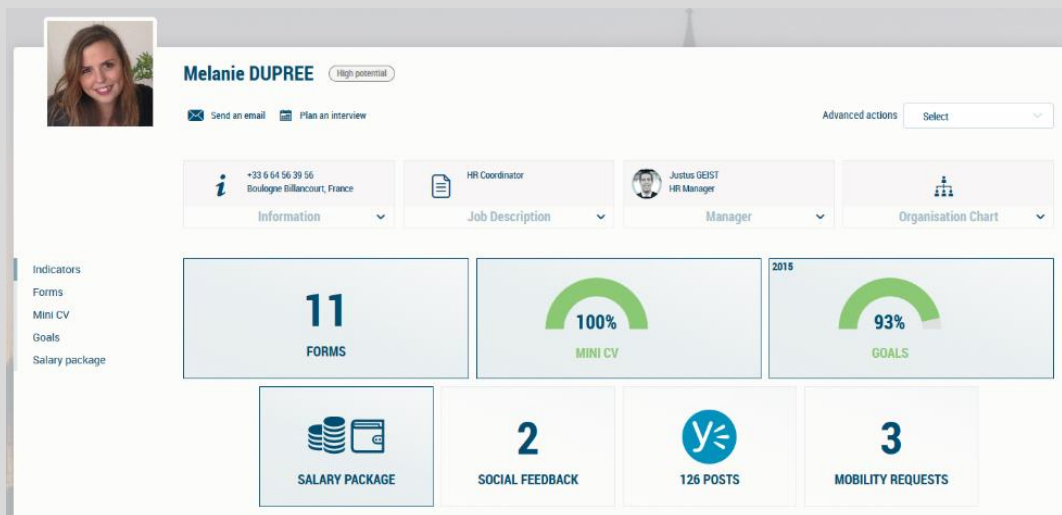
At the user conference, Talentsoft also announced two strategic partnerships to continue offering more innovative solutions to its clients:

- **An expanded strategic partnership with Microsoft.** Talentsoft has benefitted from Microsoft's start-up support program since 2007, relying on Microsoft solutions for its development projects, especially Cloud Microsoft Azure for hosting its services. Today a new milestone is reached, with the integration of Office 365 solutions, including the business social network Yammer, with the ambition of enriching the services proposed to Talentsoft customers with collaboration functionalities right in the heart of My Talentsoft.
- **A privileged partnership with Le Lab RH,** which aims at developing a unique universal API of its kind. Talentsoft clients can make use of standard integrations with all the solutions offered by the 150 startups that make up Le Lab RH. They can access a wide range of innovative HR tools, without having to develop or maintain integrations.

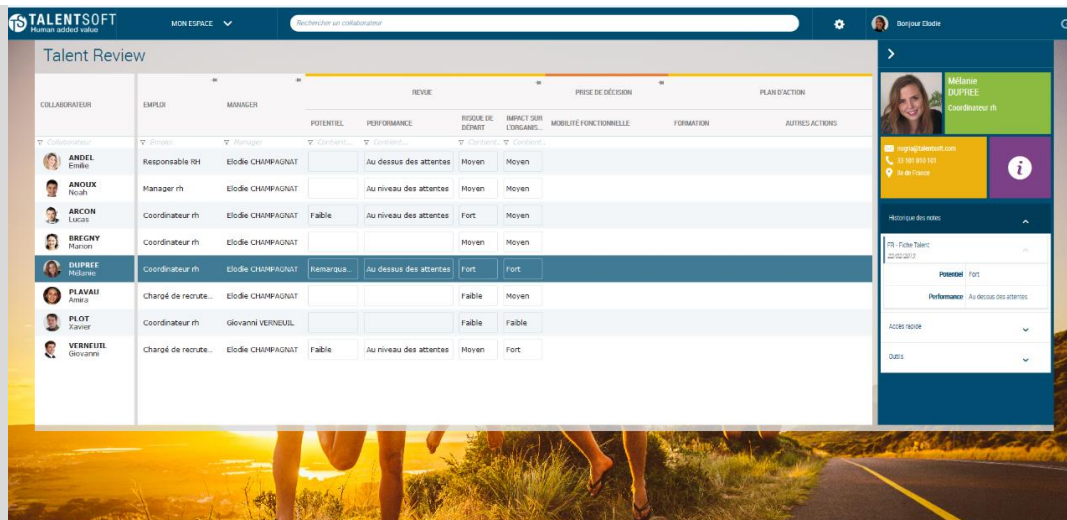
## Summer 2016 new product features: Better manage employees and managers

Talentsoft constantly works on improving its platform by collaborating with customers and leveraging user focus groups. Talentsoft used the 2016 user conference as an opportunity to reveal three new major features which combine fluidity, speed, and agility to better digitalize the HR process.

- **Talent Profile**
  - With Talent Profile, HR and managers can take advantage of a smart platform that assembles all employee data on one screen: an incorporated profile with major indicators visible at a glance (career path, salary information, objectives achieved, position, etc.)
  - The Talent Profile is a unique tool on the market. Fully integrated and accessible with a single click from the My Talentsoft platform, it guarantees a simplified user experience.

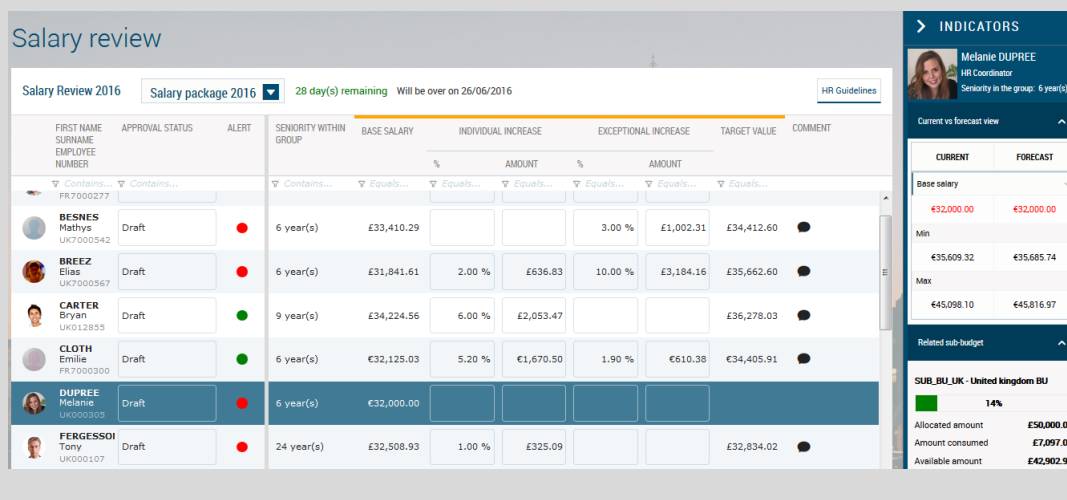


- **Talent Review**
  - The Talent Review module has been revamped, promising a smoother experience for managers and HR. Thanks to direct access to a talent review grid from the My Talentsoft platform, it is now easier to plan training actions, employee mobility, etc.
  - Managers can prepare their talent review throughout the year, guided by indicators and a summary of key information.



- **The Compensation process**

- This module has been upgraded with new features in order to simplify salary review for managers:
  - Users can access the data entry grid directly from My Talentsoft via the new “Salary Review” application.
  - All the information required to make a decision is available at a glance, with fields pre-filled by all the Talentsoft modules.
  - Any inconsistencies with the compensation policy will automatically display an alert.
- Managers enter their employees’ salary proposals directly in My Talentsoft and can view sub-budget consumption in real-time.



**About Talentsoft**

Created in 2007 by three French entrepreneurs, Talentsoft is the international leader in Human Resources software and talent management. With over 5 million users in 100 different countries, Talentsoft is laying the foundation for the future of Human Resources with its ultra-customisable Cloud-based solution. The French company provides a complete talent-management solution that allows users to efficiently manage employee recruitment, training, performance, competencies, careers and compensation. Talentsoft is suitable for both medium and large businesses, and has demonstrated its ability to deploy its solution in companies with more than 200,000 employees. In 2015, Talentsoft appeared, for the third consecutive year, in the Deloitte Technology Fast 500 EMEA classification.

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