

Talentsoft continues to attract increasing numbers of multinational companies, with growth exceeding 50% in 2014

Paris, 2nd February 2015 – **Winning the trust of over 70 new customers in 2014, Talentsoft generated a turnover of €22 million –a 50% increase on FY 2013 - and acquired an order portfolio of €50 million. As a leading provider of cloud-based talent management applications, Talentsoft is the only European player to successfully combine strong growth, economies of scale and financial stability. With 40% of its customers outside France, the software provider has established itself as the partner of choice for major European businesses looking to transform their HR processes.**

2014 saw a wide range of big European brands choose Talentsoft for their talent management processes, including Armatis, Darty, DB Schenker, Eurenco, Geodis, Mane, MBTech, Pierre Fabre, RATP Dev, Röhlig, Sodexo, Tractebel Engineering (GDF SUEZ) and VNF.

The majority of projects will leverage Talentsoft's integrated talent management solution that covers sourcing, recruiting, internal mobility, performance and skills management, talent reviews, training and compensation management.

SPIE chooses Talentsoft to recruit and manage the careers of 30,000 employees

As a European leader in the energy services and communications systems sectors, SPIE has opted for Talentsoft's talent recruitment and management application for its subsidiaries in Germany, Belgium, France and the Netherlands, in all a total of 30,000 employees. **This plan is designed to make SPIE more attractive to potential candidates and to help it retain its employees by offering them a genuine career management tool.**

"In a challenging economic environment, our priority is the development of our employees' competencies. However, with more than 1,500 new job openings in Europe, we also need to strengthen our employer brand and our visibility among candidates. This new tool allows us to facilitate and accelerate the recruitment process and ensure that managers are more actively involved," explains Thierry Smaghe, Human Resources Director at SPIE.

Employee retention and career development are key issues for SPIE. *"The software solution will help us to encourage and support internal mobility by offering managers and employees self-service access to their annual reviews and internal promotion tools. By leveraging annual reviews our ability to detect individual training needs will also be more effective,"* he adds.

Review for 2014 and outlook for 2015

Talentsoft reflects on a strong 2014, a year that included several highlights:

- Positioned as "Visionary" by Gartner for the second year in a row (Magic Quadrant for Talent Management Suites 2014)
- Launch of Hello Talent, a talent sourcing and management application
- Named in the Deloitte Technology Fast 50 and Fast 500 EMEA rankings for the second year in a row

Talentsoft has successfully delivered a number of ambitious projects for its customers this year. DCNS rolled out the full Talentsoft Software-Suite for its 13,000 employees operating in ten different countries. Safran now uses Talentsoft to manage the recruiting and internal mobility needs of its 66,000 employees in 15 countries. Crédit Agricole also introduced Talentsoft's solution for recruiting and internal mobility for its 150,000 employees.

"We've accelerated our international growth with new operations in the Netherlands, Denmark and Switzerland. In 2014, Talentsoft projects were rolled out in 100 countries and in 20 languages. Currently our 300 employees are present in 10 countries worldwide supporting over 700 customers with their talent management projects, constantly innovating in order to meet their existing and future needs. We project to further grow around 30% in 2015," concludes **Jean-Stéphane Arcis, CEO of Talentsoft.**

Talentsoft also launched, in January 2015, its latest product innovations: a collaborative portal (My Talentsoft), the all new Compensation module, and a mobile application for recruiting and internal mobility.

2014 key figures

- *Over 70 new customers in Europe*
- *A €22 million turnover and a 50% increase on FY 2013*
- *New operations in the Netherlands, Denmark and Switzerland*
- *300 employees are present in 10 countries*
- *20 new recruitments expected in 2015 in the European subsidiaries*

About Talentsoft

Talentsoft is a European leading developer of cloud-based Talent Management software. Its application provides concrete results in recruitment, performance, career development, learning, as well as compensation management.

Talentsoft's application is 100% European compliant and globally ready. It provides unique functional depth and flexibility to support every step of talent management processes, and adapts to companies whatever their sector, size, organizational structure and HR processes and wherever they are based. 4 million users are connected to Talentsoft in over 100 countries.

Laureate for the second year in a row of the Deloitte Technology Fast 500 EMEA ranking in 2014, Talentsoft is the European fastest growing HR software company.

Designed for the cloud, Talentsoft's solution is fully optimized for Microsoft Azure Cloud.

Over 700 customers around the world, large multinational corporations, specialized local businesses or SME trust Talentsoft's integrated solution, including: Air France, Arkadin, AWEX, Bata, Bolloré, Bouygues, Bull, Canal+, Clarins, Dassault, DB Schenker, Delta Lloyd, EADS, EasyCash, Elixor, EQT, Euromaster, Galeries Lafayette, Geneva Airport, Ingenico, Mazars, McDonald's, Pernod Ricard, Randstad, Safran, Swarovski, Toys'r'us, Vinci, Ziggo and Zodiac Aerospace.

For more information on Talentsoft visit www.talentsoft.com



<http://twitter.com/TalentsoftGroup>



<http://www.linkedin.com/company/Talentsoft>